

# Raja J. Nassour

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## Personal Statement

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Driven Senior Team Leader with over 19 years' experience in the banking sector, proven track record of success, including managing top notch implementation of banking financing modules.

Having a clear and logical mind with a practical approach to problem solving, reliable, trustworthy, hardworking and eager to learn new skills in banking technologies.

## Education

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**Computer and Communication Engineer – Faculty of Engineering Branch 2 – Lebanese University, Roumieh**  
*(Graduated in October 2001)*

## Employment History

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**Assistant Head of Department / Senior Team Leader – Blom Bank– IS Division**  
*July 2015 – Present*

- **Blom Bank Mobile Application**

Blom mobile app offer over **70%** of essential bank services and reliable platform for managing customer finances.

with over **120,000** active users and over **12,000** daily logins.

Connect with call center agents via text or video chat for personalized assistance, especially valuable during the pandemic.

- **Blom Bank Jordan Mobile Application**

This mobile app caters specifically to Jordanian customers, ensuring services are tailored to local regulations and needs, that can access over **65%** of the customer banking needs.

The App is connected with trusted Jordanian third-party providers for secure payment processing and SMS communication.

- **Blom Islamic Bank (eBDB)**

This portal provides convenient access to Blom Islamic Bank's comprehensive suite of Sharia-compliant financial products and services.

All services adhere to Islamic ethical and financial principles.

- **Blom Bank Workflow**

We analyzed branch processes to design a centralized workflow that optimizes loan, check, card, and other **core banking** activities for all **80** local branches and head offices.

This solution offers a multi-level escalation system, supporting branch staff in resolving complex issues efficiently.

- **Clearing**

This project streamlines the management of incoming and outgoing checks across all branches. Utilizing a scanning system, checks are directly routed to the BDL clearing house and vice versa, significantly improving processing speed.

The system can handle over **10,000** processed checks daily in various currencies.

## **Treasury and Capital Market Support Officer - Bank of Beirut - IT Department**

*September 2007- June 2015*

- "Misys" Treasury (Sophis Value)

- Maintaining the required IT contribution and support for all treasury activities within the financial institution from front office, middle office to back office. Adequate knowledge in all treasury modules (foreign exchange: Spot, forward and swaps, fixed income and money market.)

- Asset Fund Management

- Application that manage open-end fund, closed-end fund, listed & non-listed fund and structure products, maintenance for financial reports all types of client's receipt and confirmation letter.

- Trade Finance

- Credit workflow initiating from branch and approved by the related department digitally.
- Support for all types of letter of credits and guarantees from request to issuance till settlement.
- **FX Blotter “Reuters interface”**
  - Supporting real time evaluation from Reuter’s prices showing position exposure, currency exposure and Profit & Loss.
  - Display money market cash flow using a parametrical maturity ladder.  
A real time update of cash flow balances must follow any interbank operation.
- **Profitability & Customer Global Exposure**
  - Revealing analytical reports to demonstrate the profit of the bank by customer / Branch, and a global view of all clients’ position.
- **Payroll Support System**
  - Supporting the bank payroll system, monitoring the payroll accounting entries and creating the gateway file to be sent to Core Banking.
- **Online Trading Application**

### **Netiks**

*April 2003 – October 2007*

- Bank Of Beirut Real Estate
- Bank Of Beirut Online Banking
- LACPA
  - Internal application for the administration management
- Eurofins
  - European Medical Company Internal application.

## Key Skills

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### **Mobile:**

- IOS : Objective-C and Swift

### **Database:**

- Oracle
- MS SQL Server
- MYSQL
- MongoDB

### **Development:**

- .Net
- Java
- Python
- Node js
- React
- PHP